

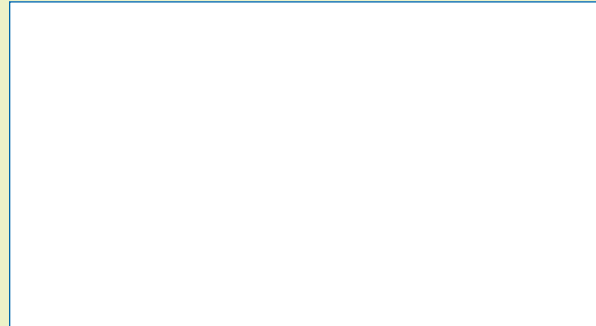
YOUR FUTURE STARTS HERE



SOME FACTS ABOUT THE CONSTRUCTION INDUSTRY

- Total construction spending in the U.S. is nearly \$1 trillion. (Source: *U.S. Census Bureau*)
- The value of construction machinery shipments from U.S. manufacturers is more than \$12 billion each year. (Source: *U.S. Census Bureau*)
- About 2.5 million construction vehicles operate in the United States. (Source: *Oak Ridge National Laboratory*)
- More than 400,000 technicians repair construction equipment, diesel engines, farm equipment, buses and trucks in the United States. (Source: *U.S. Department of Labor, Bureau of Labor Statistics*)
- There is an immediate need for more than 4,000 construction equipment technicians and it is estimated the industry will need nearly 4,000 technicians each year through 2012 to meet demand. (Sources: *AED Foundation Workforce Needs Survey and U.S. Departments of Labor and Education*)

FOR MORE INFO ABOUT A CAREER AS AN EQUIPMENT TECHNICIAN, CONTACT YOUR LOCAL AED DEALER OR AED ACCREDITED COLLEGE AT:



For more information on why you should consider a career as a construction equipment technician, call, write or email:

The AED Foundation

615 West 22nd Street, Oak Brook, IL 60523
630-574-0650 www.aedfoundation.org

WWW.AEDWORKFORCE.COM

Are you graduating from a technical school construction equipment program?

AEDWorkforce.com is the technician recruitment website of The AED Foundation developed to link technician applicants with AED dealers. You can list your qualifications on the website at no charge. AED dealers who are looking for technicians will have immediate access to your listing.

YOUR FUTURE AS A CONSTRUCTION EQUIPMENT TECHNICIAN



Real Career Opportunities with Construction Equipment Dealers

BUILD A REWARDING CAREER



There is a great demand in the construction equipment industry for career professionals with the high level of technical education, skills and expertise required to service and maintain this valuable equipment!

JOB TITLE	ANNUAL MEDIAN COMPENSATION*
Starting Shop Technician	\$31,000
Top Shop Technician	\$44,000
Field Service Technician	\$45,000
Parts Manager	\$52,000
Product Support Salesperson	\$52,000
Service Manager	\$56,000
Product Support Sales Manager	\$74,000

* Median total compensation (salary and bonus) for AED member dealers; includes all dealership sizes. These numbers do not include benefits. Source: AED Employee Compensation Survey.

Have you considered a career maintaining and repairing construction equipment?

Construction equipment is one of the world's most technologically advanced industries, and construction equipment dealers need knowledgeable, skilled technicians to test equipment, diagnose problems, and make repairs – talented young men and women just like you.

The construction equipment industry provides:

- Interesting work
- A chance to grow personally and professionally
- Excellent compensation
- High demand for technicians



YOUR CAREER AS A CONSTRUCTION EQUIPMENT TECHNICIAN will provide challenges, responsibility, and financial opportunities. Some of the areas you will learn about include:

- Hydraulics/Hydrostatic Systems
- On-Board Diagnostics
- Electrical and Electronic Systems
- Computer Controlled Systems
- Diesel Engine Technology with Computer Diagnostics and Systems
- Power Trains with On-Board Computers
- Air Conditioning and Climate Control

EDUCATIONAL REQUIREMENTS necessary to succeed in the high-tech world of construction equipment are:

- High academic performance in high school; an interest in and aptitude for technical subjects
- An associates or four-year degree in construction equipment technology
- A commitment to life-long learning

Look for colleges with construction equipment technology programs, especially those accredited by AED. Listings are available at www.aedfoundation.org or www.constructmyfuture.com.

FIRST STEPS TO A GREAT CAREER as an equipment technician:

- Call an AED dealer in your area and make an appointment to talk with service technicians and the people that do the hiring; a dealer locator is available at www.aedfoundation.org.
- Visit AED-accredited colleges or other schools with programs in construction equipment technology to learn what they have to offer.
- Ask the dealerships and colleges about their student opportunities, and how to apply for admission and financial aid.